



Australian Meat Group Pty Ltd
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Export Meat Sales Manager

- **Brooklyn location**
- **Meat export industry knowledge is essential**

We are a new, Australian owned meat processing facility that has just started operations in Deniliquin NSW and will start operating in Dandenong Victoria in early 2015.

Run by the former executives of the Tasman Meat Group, the business is a start-up business with revenues expected to be in excess \$200M within 2 years, employing over 400 staff.

We have an exciting opportunity for a highly experienced Export Meat Salesman, with meat export industry experience to work out of our head office in Brooklyn.

Your main day to day responsibilities will include;

- Develop strategies to create new business opportunities and penetrate Export target markets
- Manage existing key accounts to achieve sales and profit targets
- Establish self as product specialist for select commodities
- Maintain professional business acumen in dealing with clients
- Managing and growing established customers
- Focusing on margin retention and profitability

The successful candidate will possess the following skills and experiences;

- Thorough knowledge of the Export meat market is essential
- Sound commercial acumen
- Can-do attitude and exceptional customer focus
- Established profile within the meat industry
- Knowledge of the Asia, Middle East, North American and European markets (Knowledge of all four key markets would be highly regarded)
- Clear and confident communication skills

On Offer -

Competitive remuneration package on offer.

To apply for this exciting opportunity please send a covering letter outlining your experience together with your CV to - employment@amg.com.au and quote reference number BRSM