



## Territory Sales Manager

- **Livestock products**
- **Perth or surrounds base**

This is an excellent opportunity to join an international market leader with a diverse range of livestock focussed products. The company distributes leading edge solutions through the rural retail distribution network and is now seeking a Territory Manager to continue to build on the company's strong presence in one of their WA regions.

As Territory Manager your role will be to increase and drive new sales with rural retailers throughout your region. This will be achieved through a combination of innovative marketing campaigns at retail and producer level, the maintenance of existing relationships and development of new business opportunities.

A strong rural background, especially livestock, is important as you will be in regular contact with livestock producers and industry stakeholders. Proven communication, influencing and relationship building skills, and the ability to build rapport with people at all levels, are essential. Self motivation, a well organised approach and determination to meet sales targets, will also be key to your success.

There is some flexibility with base location, preferably Perth fringe/inner north, with regular (but not extreme) travel required. If you have a strong sales track record and reputation for building solid, long term customer relationships, this is a great career opportunity.

To enquire please phone Sharon Moloney on 07 3878 3411 or apply via [www.rimfireresources.com.au](http://www.rimfireresources.com.au).

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Brisbane: 07 3878 3411 | Melbourne: 03 9645 5200 | Sydney: 02 9606 1214