

AuctionsPlus Market Operator

An exciting opportunity exists at the AuctionsPlus Sydney CBD Office for a Market Operator to join our passionate and expanding team in reshaping the livestock sector.

As Australia's largest saleyard, we are passionate about change, emerging technology, livestock marketing, animal welfare and we have a genuine vision to shape the livestock industry of the future.

We are a friendly, high performance and diverse team and we need a talented Market Operator to join us. Working with new technologies, an exciting roadmap of products, the Market Operations role is focussed on day to day operations, streamlining and creating efficiencies in our online auctions and spending time in the field with producers, agents, assessors and buyers. A customer facing role, you will require strong communication skills, professionalism and a curious nature.

To be a successful Market Operator, you'll need sound knowledge of the vision and purpose of our business, a passion for the industry and a positive and proactive attitude. In return, we will provide you with the opportunity to become well rounded in all facets of the business.

The role is targeting recent graduates however we are open to all potential candidates.

Responsibilities Include:

- Preparation and managing of online auctions
- Building strong relationships with buyers, agents, and producers Australia-wide
- Sales and new business development
- Designing and executing print, online and social media marketing
- Working with the development team to define, scope and prioritise features
- Collaborating company-wide to understand and handle feature requests
- Market Reporting – internal and external

Qualities and Skills include:

- Industry Knowledge
- Enthusiasm, care, and creativity, a passion for quality
- The ability to listen, evaluate and analyse
- Attention to detail
- Comfortable with technology and Office is a strong advantage
- Strong communicator
- Following and implementing processes

What You'll Get

- Exposure to a growing and innovative market disruptor
- Experience with rural industry stakeholders Australia-wide
- Opportunity to develop specialised skills across different areas of the business
- Opportunity to work with a leading Product Development Team
- Exposure to Australia's largest online saleyard and to a passionate, high profile team.

Please send your CV and cover letter to hr@auctionsplus.com.au – interviews will commence immediately as we are looking to fill the role ASAP.